

Media release

Venture Leaders China: The 2020 Team is Selected

Zurich/Lausanne/St. Gallen, July 1, 2020 – Ten Swiss deeptech startups were selected for the Venture Leaders China program. The members of this new Swiss National Startup Team will get the chance to engage with Chinese investors to pitch their ideas and raise funds. The 2020 China roadshow, currently planned in September, marks the sixth edition of Venturelab facilitating connections between Swiss startups and Chinese investors.

The international roadshow, currently planned between September 14 and 23, 2020, includes pitching and networking sessions, where the entrepreneurs will showcase Switzerland's innovative technology to Chinese investors and major corporations. The program offers the entrepreneurs multiple sessions with China's investors and leaders to give them insights into doing business in the world's fastest-growing innovation market.

"The goal of the Venture Leaders China program is to provide the ambitious entrepreneurs not only with access to the complex Chinese markets but also with a solid network, feedback from investors and experts, and hands-on business development," said Jordi Montserrat, managing partner of Venturelab. "This year, the program will be affected by the impact of COVID-19, but we are closely monitoring the epidemiological situation in Switzerland and China, and we will, if necessary, adjust the roadshow's itinerary and dates accordingly. We will ensure that the entrepreneurs will experience a safe and high-quality Venture Leaders program that helps them achieve their global ambitions."

This trip will be Venturelab's 27th international roadshow with the Swiss National Startup Team, and the program continues to lay the foundation for startups' global expansion goals: *"As a startup, your resources regarding business development and internationalization are very limited because you are caught in your daily business. We managed to meet partners and potential customers in person during the trip, which helped us build and strengthen partnerships,"* said Yannik Kopp, COO and Head of Sales of LORIoT and one of the Venture Leaders China 2019.

The startups will follow in the footsteps of previous Venture Leaders China winners such as leukemia drug-developer Cellestia Biotech AG, which made connections that led to regional investors joining the company's USD 20 million round in 2019. *"Together with Venturelab, we help startups to establish game-changing partnerships with investors, mentors, experts, potential business partners, and highly engaged audiences. This long-running program is leading an unprecedented way to add value and build bridges to one of the world's largest markets,"* said Dr. Felix Moesner, Science Consul and CEO of swissnex China.

The Venture Leaders China 2020 illustrate the breadth of Switzerland's technology leadership and provide solutions that improve a wide range of fields, including crop protection, compliance with marine air emission regulations, antibody therapy for cancer, and the quality and processing speed of raw semiconductor substrates.

Venture Leaders China 2020 is co-organized by Venturelab and swissnex China. The roadshow and any related events are supported by EPF Lausanne, ETH Zurich, Gebert Rűf Stiftung, Vischer, Canton Vaud, and Canton Zurich.

Venture Leaders China winners 2020

AgroSustain SA | Olga Dubey | Nyon | www.startup.ch/agrosustain

AgroSustain develops and brings to market efficient biological crop protection products that can be used all along the food chain, aiming to replace conventional products while eliminating negative impacts on the environment.

Bluetector AG | David Din | Root | www.startup.ch/bluetector

Bluetector has developed a purely biological treatment of manure: turning it into water. The treated water is ideal for irrigation, addressing the increasing scarcity for agricultural usage while solving the global difficulties managing manure volumes.

Daphne Technology SA | Mario Michan | Saint-Sulpice | www.startup.ch/daphne

Daphne Technology enables commercial ship owners and operators to comply with existing and upcoming marine air emission regulations while reducing their environmental impact and increasing their competitiveness by simultaneously removing NOx and SOx from exhaust gas and producing valuable fertilizer.

Elthera AG | Anne Schmidt | Schlieren | www.startup.ch/elthera

Elthera develops antibody therapies for the treatment of cancer, using two approaches for an enhanced anti-cancer effect by distinct mechanisms of action: a T cell engaging bispecific antibody and an antibody-drug conjugate for targeted tumor-cell killing.

Kemiex AG | Oriol Saludes | Zurich | www.startup.ch/kemiex

Kemiex' trading and information platform for raw materials in life-science industries connects buyers and sellers to a network of reliable companies and provides unique market insights over its specialized B2B marketplace.

NEMIS Technologies | Arnaud Muller | Dübendorf | www.startup.ch/nemis

NEMIS' breakthrough technology transforms the diagnostic market with its rapid, easy-to-use point-of-care pathogenic bacteria detection solution in the fields of food safety, clinical diagnostics, water safety, and animal health.

PB&B SA | Anthony Aho | Lausanne | www.startup.ch/pb&b

PB&B is developing a new generation of fillers and soft tissue remodeling injections for plastic surgeons and dermatologists. The patented technology stimulates a patient's soft tissues in situ to naturally gain volume with locally delivered lipids.

Positrigo AG | Jannis Fischer | Zurich | www.startup.ch/positrigo

Positrigo's vision is to image everyone and offers innovative solutions for providing functional brain positron emission tomography scans to the masses, with a first focus on the early detection of Alzheimer's Disease.

Scientific Visual SA | Frederic Falise | Renens | www.startup.ch/scientificvisual

Scientific Visual's technologies improve the quality and processing speed of raw semiconductor substrates by objectively identifying and quantifying internal defects prior to the expensive transformation into wafers.

SwissDeCode AG | Gianpaolo Rando | Renens | www.startup.ch/swissdecode

SwissDeCode helps food manufacturers to grow and produce high-quality food by offering real-time certification of products and premises with a simple DNA detection platform. Our accredited processes test for specific target DNA, providing actionable results in 30 minutes.

Follow the entrepreneurs and the Venture Leaders China roadshow from September 14 to September 23, 2020, on social media using the hashtag #VleadersChina or on www.venture-leaders.ch/china.

About Venture Leaders

The Venture Leaders – members of the Swiss National Startup Team – have a clear goal. They envision themselves as global players and want to take the first step to their global expansion. Venturelab has 15 years of experience bringing Switzerland's best entrepreneurs to the heart of technology hotspots: Silicon Valley, New York, Boston, Barcelona, Beijing, Shanghai, Shenzhen, and Hong Kong. Companies founded by the 415 Venture Leaders alumni have created more than 3,500 jobs and raised more than CHF 2.1 billion in capital. See www.venture-leaders.ch.

Discover all the alumni: www.venture-leaders.ch/venturel-leaders-alumni


Venture Leaders China 2020

				
				
Agrosustain Olga Dubey	Bluetector David Din	DaphneTechnology Mario Michan	Elthera Anne Schmidt	Kemiex Oriol Saludes
				
				
NEMIS Technologies Arnaud Muller	PB&B Anthony Aho	Positrigo Jannis Fischer	Scientific Visual Frederic Falise	SwissDeCode Gianpaolo Rando
Organizers  		Partners      		

www.venture-leaders.ch/china

Media contacts

Guillaume Tinsel (FR/EN) +41 21 533 0980 guillaume.tinsel@venturelab.ch

Isabelle Mitchell (DE/EN) +41 71 242 98 88 isabelle.mitchell@venturelab.ch

Management contacts

Stefan Steiner, co-managing director +41 78 806 1542 stefan.steiner@venturelab.ch

Jordi Montserrat, managing partner +41 78 798 1804 jordi.montserrat@venturelab.ch